



## executive coach

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### 01. about wray consulting group inc.

We are very fortunate. We work with great clients (Fortune 500 companies and Top 100 Employers) and get to do the work we love.

Our clients involve Wray Consulting Group on the greatest business priorities they face. These priorities have the attention of the organization and represents both significant risk and opportunity. Our involvement ranges from 2 to 5 years. The focus is growth and change – both individually and system-wide. We coach, consult and facilitate the 10 – 20 key players central to success. We provide peace of mind for CEOs that the key players bring their “A Game” and step up to the challenges they face at the right time, with the right attitude, with the right approach. Through our efforts, we are catalysts for these leaders becoming the best they can become, and in doing so, the organization accomplishes its greatest priorities. We see the results and impact of our work.

We are experts in designing, deploying and managing high performing teams. We have to be. Team is foundational to everything we do. At Wray Group, we use teams of 3 to 5 professionals to capitalize on our varied perspectives, talents and strengths.

### 02. about this role

We are looking for the best coach available. We are looking for a professional who has:

1. A deep desire to be part of a team rather than working alone
2. A passion to make a BIG difference
3. A hunger to take a whole-systems approach when coaching 3-8 key players in the same organization
4. A desire to collaborate with other professionals to develop the organization as a whole to create measureable business results
5. A genuine interest in developing leaders and improving organizational life
6. The ability to link your coaching work with individuals coherently and strategically with the overall goals and results the organization is working to create
7. Excellent communication skills – both spoken and written
8. A proven ability to repeatedly get results with corporate leaders, over time
9. A track record of direct leadership experience
10. An unreserved commitment to discover their “A Game”

### **03. contract**

We have ongoing opportunities for an Executive Coach. Contracts range from six to twelve months, and require 2-5 days per week and travel of 2-3 days per month. Depending on experience and availability, the hourly rate ranges from \$100 – \$175 per hour.

### **04. essential qualities**

1. Proven track record as a manager
2. Robust and demonstrable coaching skill set
3. Understanding, ability and experience in applying whole systems thinking
4. Desire to be part of a team
5. Strong business background and acumen
6. Ability to clearly document and track essential details
7. Deep drive to positively impact the workplace experience of our clients
8. Desire to assist and/or co-lead leadership workshops
9. Passion to make a difference in the lives of others

Formal coaching training and/or designations is an asset but not essential. Whether you have 1 year or 20 years coaching experience is irrelevant. What counts most is “how you show up” and results: a proven ability to make a difference within an organizational environment.

### **05. how to apply**

If you are interested, please email Wendy Wray ([wendy@wraygroup.com](mailto:wendy@wraygroup.com)) explaining why you think you are the person we are looking for.